

# BIRTHDAY CARD FOR YOUR CLIENTS

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ALL YEAR ROUND | DEEP PERSONALIZATION | CREATIVE FORMS AND SHAPES



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DATA BASE

NAME	BIRTHDAY DATE	SEX	GIFT
CAROLINE	JANUARY	F	-25%
DAVID	FEBRUARY	M	-30%
THOMAS	MARCH	M	2+2



YOUR KEY VISUAL

YOUR EXCEL

PERSONALIZED WISHES AND MESSAGES



# MARKETERS CHALLENGES VS DIRECT MAIL

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HOW DIRECT MAIL WORKS? → DATA ANALYSIS

PROBLEM	DIRECT MAIL SOLUTION	WHAT RESULTS?
<b>Cutting through the digital noise</b>	<b>DM has physical impact on people in a digital world</b>	<ul style="list-style-type: none"><li>• DM catches both sensory and mental attention, with an average engagement rate of <b>95%</b></li><li>• Nearly every piece of mail (<b>96%</b>) is read, opened or filled and nearly a quarter (23%) is shared with people in the recipient's household</li></ul>
<b>Strengthening of loyalty &amp; brand image</b>	<b>DM attracts attention &amp; retain</b>	<ul style="list-style-type: none"><li>• <b>70%</b> of consumers feel valued by direct mail senders</li><li>• DMs are <b>49%</b> and 35% more memorable than email and social media campaigns respectively</li><li>• <b>87%</b> of recipients consider mail to be reliable, compared to other marketing tools</li></ul>
<b>Increasing of KPI &amp; sale</b>	<b>DM increases revenue, ROI &amp; RR</b>	<ul style="list-style-type: none"><li>• Direct mail's response rate could be even <b>750%</b> more than email</li><li>• Direct Mail average ROI is even <b>112%</b></li></ul>

# DIRECT MAIL BIRTHDAY CARDS FOR YOUR CLIENTS

**OBJECTIVE:** regular shipment of birthday wishes & gifts to Your customers

**SOLUTION: automatic direct marketing campaign – PERSONALIZED BIRTHDAY CARDS**

- Every month Prografix prints and ships personalized cards for your Clients who are celebrating birthday in this particular month
- All Prografix needs from you is DATA BASE and graphic layout (or accepting of offered by Prografix)

## RESULTS & BENEFITS

- Loyalty strengthening and building the image of your brand. Each customer appreciates the brands that remember about their birthday
- Increasing sales - everyone uses their individual birthday present ( e.g. discount code)
- Automatic annual marketing campaign: You ONLY provide the data base and give us the updates (e.g. once in a quarter) - the rest is on our side

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## VARIABLE DATA – WISHES AND DISCOUNTS



**YOUR KEY VISUAL**

**PERSONALIZED WISHES  
AND MESSAGES**

**PERSONALIZED OFFERS**  
e.g. individual discount code

# BIRTHDAY CARD FOR YOUR CLIENTS

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## DIFFERENT LAYOUT

FOR CHILDREN



FOR MEN



FOR WOMEN



FOR GRANDPARENTS



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# BIRTHDAY CARD FOR YOUR CLIENTS

## DIFFERENT SHAPES AND FORMATS



FIND OUT MORE INSPIRATIONS



# BIRTHDAY CARD FOR YVES ROCHER CONSUMERS

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## CASE STUDY



**FIND OUT MORE INSPIRATIONS [HERE](#)**



**WE INVITE YOU TO WATCH THE FILM SHOWING THE POSSIBILITIES OF PROGRAFIX**

 [YouTube](#) [MOVIE](#)



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